

Outsource to Compass Managed Services



Information technology. Every vital business function depends on it. When your IT doesn't work, neither can you. In recognising the importance of reliable computing services, Compass has raised the bar in offering outsourced solutions to companies needing to rethink the way their data is managed and maintained.

A better solution for on-site and remote working

Whatever business you are in, your IT tool kit is likely to support intrinsic business processes. The systems needed in today's competitive and rapidly-changing business environment are becoming more complex and difficult to manage. Maintaining infrastructure support requires highly skilled employees and continued financial investment.

Compass Managed Services is an all-in-one solution. Your IT hub is relocated to a centralised data centre that runs all of the software applications for your business. Private data networks link your sites to the data centre and Compass manages the entire operation including the network, help desk support, backup and security, all for a fixed monthly fee per seat or employee.



In addition, we offer remote access capability allowing applications and email to be delivered anywhere, any time to mobile devices, laptops and public internet terminals without jeopardising security. Staff can work from home, from a hotel overseas or clear emails from their handheld device (PDA) whilst out of the office.

Reduced risk, added security

It is a priority of most businesses to minimise security threats to critical information systems. In today's world, these threats include viruses, worms, spyware, hackers, malicious employee action and other intrusions which can cause system failure, lost or stolen information.

With Compass Managed Services, data protection is provided by employing the best physical and electronic data security available.

"Our migration to APS, our core practice management system, required an infrastructure upgrade. Instead of purchasing new hardware and support from our contractor we chose a fully managed service from iVASP (now Compass Managed Services). These guys really understand our business and provide a complete solution for a fixed monthly fee."

Chapmans Chartered Accountants

"Freight Lines arrived at the crossroads regarding IT 18 months ago. After considering a wide range of options iVASP (now Compass Managed Services) was chosen as our preferred supplier. Now our focus is back on the business where it should be."

Freight Lines Ltd.

"iVASP (now Compass Managed Services) is the ideal partner for us because we absolutely cannot afford any downtime or lost data."

Gardiner Reaney Ltd.

Should unplanned incidents occur, you are safe in the knowledge you can deploy best-practice disaster recovery and back up procedures. Among the features of Compass Managed services are full 2-hourly backups, nightly off site storage along with budgeted daily hours dedicated to monitoring, analysing and updating security.

Uncompromised service, network reliability

Security is critical, but it's the day to day operation of your IT systems that affect core operating capability. With this in mind, the Compass data centre is built to high standards. By setting up redundancy in each area of the network all clients receive service levels for speed, availability and helpdesk response. Qualified specialists constantly monitor the network to proactively prevent system failure.

Our managed service includes 24/7 helpdesk support via a toll free number and email helpdesk. Your chosen authorised users are able to log calls for response within agreed service levels. While organisations are often exposed when key individuals take vital expertise with them when they leave, Compass Managed Computing ensures on-going support from a large team of highly skilled professionals.

Material cost benefits

We offer predictable fixed operating costs. Expensive and unpredictable capital expenditure is replaced with a fixed monthly operating fee. Plus there's something we call Total Cost of Ownership (TCO). Managed computing provides an IT model with 100% visibility of expenses and a lower total cost of ownership than can usually be achieved by managing IT in-house.

We're with you all the way

Scalability and flexibility is a function of Compass Managed Services. As business requirements change we can respond immediately by delivering different applications to different users and/or sites. The flexibility of our per seat or per employee pricing model means you can scale your business up or down to ensure resource always matches demand.

And if your IT requirements change, we can change with you. A managed computing solution allows you to try new technologies on a per user monthly basis without major investment or commitment.

Management Advantages

Standardised Software Versions: Upgrades, patches, service packs, virus definitions and software releases are applied as they are made available. All Users are standardised on the most recent software versions ensuring compatibility and security control.

Single Vendor with Full Responsibility: Avoid finger pointing between suppliers by dealing with a single supplier that takes responsibility for your entire IT environment.

Business Focus: Allow staff to focus on core business and avoid being side tracked with IT maintenance and administration.

Services Suite

Managed services can be customised to meet your requirements. Our range of options includes:

Fully Managed Services - includes software, hardware, and helpdesk services for a fixed monthly fee.

Hosted Services – Software applications are hosted on servers in our data centre and services such as backup, licensing and helpdesk are optional.

Hosted Exchange (email) – Benefit from full Microsoft Exchange functionality including remote access to email, shared calendars and fully managed backup and security.

Remote Backup – Your data is backed up over the internet and is restored to your servers in the event of a disaster or system failure.

Disaster Recovery – A full disaster recovery plan can be customised according to your budget and acceptable level of risk/downtime.

Archiving Services – Store and access historical data for compliance purposes.

Remote Management - Our expertise and technology can be used to manage systems located on your premises.

Hybrid Solutions – Customised solutions combining some or all of the services that we offer. Popular with organisations that have some in-house IT resource.

Compass, leading the industry

A fully managed computing solution offers tangible benefits and operational advantage. It helps to better manage risk, better manage costs, conserve capital, while allowing you to take advantage of the reliability and flexibility of a world class IT infrastructure. It also provides easy and cost efficient integration of new and emerging technologies.

First to bring the concept to market as iVASP in 1999, Compass Managed Services continues to be one of New Zealand's leading suppliers of managed computing services. Compass can offer a fully managed redundant data network without relying on a third party. We provide full network redundancy by installing both a wireless and fixed line data circuit to connect you to our data centre, so the risk of downtime is virtually eliminated.

In addition, Compass can offer full-service telecommunications solutions aimed at providing you with the lowest possible rates for phone lines and systems, tolls and calling, data and managed VoIP (Voice over Internet Protocol) on a single monthly bill.

Compare the benefits, compare the pricing, and see the difference Compass can make.

Call for more information today on 0800 640 840.